

# CASE STUDY

Arthur Welter optimizes payroll calculation and processing with APSAL.



Since 2019, Arthur Welter, a historical player in the logistics sector in Luxembourg, has outsourced all of its IT infrastructure management to Telindus

Satisfied with the hosting solutions to manage its IT infrastructure, it was natural for Arthur Welter to turn to its partner Telindus when looking for a solution for payroll calculation and payroll file generation.

Arthur Welter thus decided to adopt Telindus' APSAL solution to ensure the calculation and generation of payroll for all drivers and employees active in its logistics entity. The payroll engine, with its advanced configuration possibilities, allows the HR team at Arthur Welter to save valuable time.



## Integrating numerous variables

*"The payroll management solution we used in the past no longer met our specific needs," says the COO of Arthur Welter. "Calculating salaries, given our business operations, entails considering a multitude of variables such as night shifts, weekend hours, various bonuses, special leaves, and even tax intricacies when some of our drivers operate in neighboring countries like Germany. Therefore, we sought a solution capable of integrating all these variables for swift salary calculations."*

## A solution easily adaptable

"Since the beginning of 2022, Arthur Welter has relied on Telindus' APSAL solution to calculate the salaries of the 450 employees at Arthur Welter Transports, including drivers, and the 80 employees at Arthur Welter Logistics at the warehouse level. Additionally, Arthur Welter manages payroll calculations for its other entities internationally, comprising 210 employees," says the COO. "One of the major advantages of working with APSAL lies in the adaptability of the solution. The development teams are close to us, took the time to understand our needs, and the specificities related to our businesses, particularly in establishing gross salary calculations starting from the net. Through good collaboration, we managed to interface the solution to easily input all the data and ensure the accuracy of the calculated salaries."

## "Time savings and easier management"

For Arthur Welter, APSAL has saved valuable time. With the previous solution, the calculation process could take two days between the injection and receipt of payroll slips. "Now, operations are completed in a maximum of 45 minutes," explains the COO. Additionally, the fact that APSAL's development service is located in Bertrange allows the solution to evolve according to market needs, by anticipating and quickly integrating legislative and fiscal changes specific to a country like Luxembourg. The teams are attentive and ready to respond to our specific needs. We have been able to appreciate these advantages in recent months with the implementation by the government of an energy tax credit and a tax credit for employees. These changes have been automatically and efficiently taken into account in payroll calculations.

## Time-saving and streamlined management

"For Arthur Welter, APSAL has allowed for significant time savings. With the previous solution, the process of calculating salaries could take up to two days from data input to receipt of the pay slips," explains the COO. "Now, the operations are completed in a maximum of 45 minutes. Additionally, having the APSAL development service located in Bertrange allows the solution to evolve according to market needs, anticipating and quickly integrating legislative and fiscal changes specific to a country like Luxembourg. The teams are attentive and ready to address our specific needs. We have been able to appreciate these benefits in recent months with the implementation by the government of an energy tax credit and a tax credit for employees. These changes could be automatically and efficiently incorporated into the payroll calculation."

# DISCOVER THEIR STORY



"The calculation of salaries, given our business activities, requires taking into account numerous variables (...). Therefore, we were looking for a solution that could integrate all of these variables to perform a quick calculation of salaries."

Chief Operations Officer Arthur Welter