Proximus NXT and HarfangLab Join Forces to Strengthen Cybersecurity in Luxembourg

Luxembourg, March 18, 2025 – Proximus NXT, a leading player in digital transformation and cybersecurity in Luxembourg, announces a strategic partnership with HarfangLab, a French company specializing in endpoint protection. This partnership aims to provide Luxembourgish businesses and organizations with a cutting-edge European cybersecurity solution, combining the advanced capabilities of HarfangLab's Endpoint Detection and Response (EDR) with Proximus NXT's expertise in managed services.

A Partnership for Trusted and High-Performance Cybersecurity

Amid rising cyber threats and increasing geopolitical tensions, ensuring the resilience of European organizations is a key challenge. In 2023, the average cost of a data breach in Europe reached €4.67 million, while in Luxembourg, cybersecurity is critical for a financial sector representing 25% of GDP, with strict regulations such as NIS2 and DORA.

With a global shortage of 3.5 million cybersecurity experts, relying on local professionals who understand both technology and sector-specific challenges is crucial for effective protection. HarfangLab, the first EDR solution certified by ANSSI (the French National Cybersecurity Agency), offers advanced technology to anticipate, detect, and neutralize cyberattacks. In addition to excelling in performance ([MITRE tests](#)) and security (ANSSI certification), HarfangLab's solutions stand out through strong technological choices. These include an open architecture, six complementary detection engines integrated into a single agent coded in Rust for low resource consumption, full transparency of its models, and the ability to deploy solutions across any infrastructure, Cloud or On-Premises, without compromising functionality.

Leveraging its deep roots in Luxembourg and expertise in cybersecurity service management, Proximus NXT supports businesses in their digital transformation while ensuring optimal protection against cyber threats. This partnership enables Luxembourgish organizations to access a cybersecurity solution that integrates HarfangLab's cutting-edge technology with Proximus NXT's expertise in analysis, monitoring, and response services.

A Solution Tailored to the Luxembourg Market

Luxembourgish companies, particularly those in strategic sectors such as public administration, financial institutions, and critical industries, will benefit from a solution that combines:

- State-of-the-art threat detection and response, powered by artificial intelligence and HarfangLab's high-performance detection engines.

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- Continuous monitoring and management, provided by Proximus NXT's Security Operations Center (SOC) experts.

- A solution designed for the European market, ensuring proximity of experts and compliance with EU security standards.

- A flexible and tailored approach, with deployment options suited to each organization's needs (on-premises, private cloud, public cloud, or SecNumCloud).

A Shared Vision for the Future of Cybersecurity

Grégoire Germain, CEO and co-founder of HarfangLab, stated: "*We are absolutely delighted about this new partnership with Proximus NXT Luxembourg, a key player in cybersecurity and digital transformation. This collaboration will allow Luxembourgish organizations to benefit from the best European EDR technology combined with the expertise and high-quality managed services of Proximus NXT. In an international context where cybersecurity sovereignty and trust are crucial, this alliance provides an effective and high-performance solution for Luxembourgish organizations.*"

Gérard Hoffmann, CEO of Proximus Luxembourg, added: "*This partnership with HarfangLab is fully aligned with our mission to support Luxembourgish organizations in achieving ever more effective cybersecurity tailored to today's challenges. By combining our managed services expertise with HarfangLab's cutting-edge technology, we offer a sovereign, flexible, and efficient solution that meets the needs of the most sensitive sectors. In a constantly evolving digital environment, ensuring the security and resilience of IT infrastructures is a top priority for Proximus NXT.*"

This partnership reflects Proximus NXT and HarfangLab's commitment to strengthening Luxembourg's cybersecurity ecosystem with innovative, high-performance solutions that address both security and digital sovereignty challenges.

About Proximus NXT

Proximus NXT Luxembourg supports all organizations in their digital transformation, by providing holistic ICT & Telecommunication solutions, as well as tailored managed services. With our partners and customers, we co-create opportunities and enable growth in a secure and sustainable manner. As a result of our unique expertise in next-gen IT services, mobile and advanced connectivity, we help our customers achieve their ambitions and realize their vision. Together with them and our partners we implement sovereign and trusted solutions that make people work smarter. www.proximusnxt.lu

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About HarfangLab

HarfangLab is a French cybersecurity company specializing in endpoint protection. It develops technologies that help anticipate and neutralize cyberattacks on computers and servers, while also providing better knowledge of IT infrastructure to enhance its security. As the first EDR certified by ANSSI, HarfangLab today has numerous clients, including government agencies, enterprises, and large international organizations operating in highly sensitive sectors.

HarfangLab's solutions stand out for: Openness, with solutions that natively integrate with all other security components.Transparency, as the data collected by the tools remains accessible. Digital independence, as clients are free to choose their hosting mode: public cloud, private cloud, SecNumCloud, or their own infrastructure. www.harfanglab.io

Press Contacts

Florian PLACIDO
florian.placido@proximus.lu

Noémie MINSTER
noemie.minster@harfanglab.fr

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